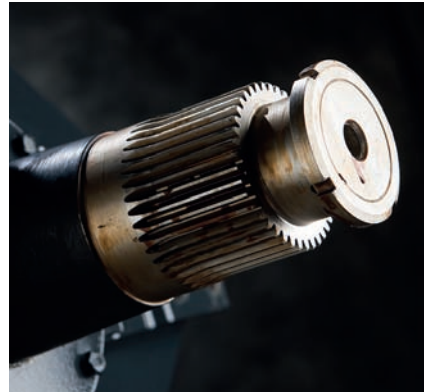
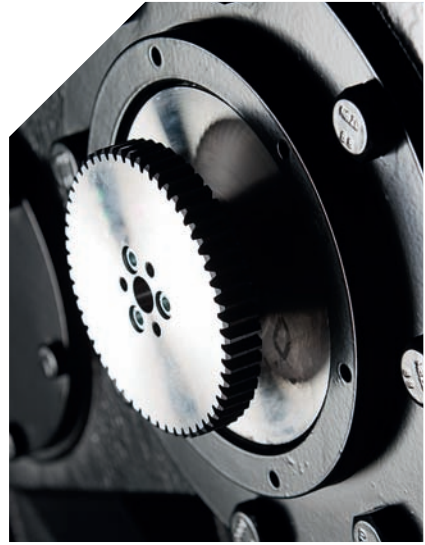
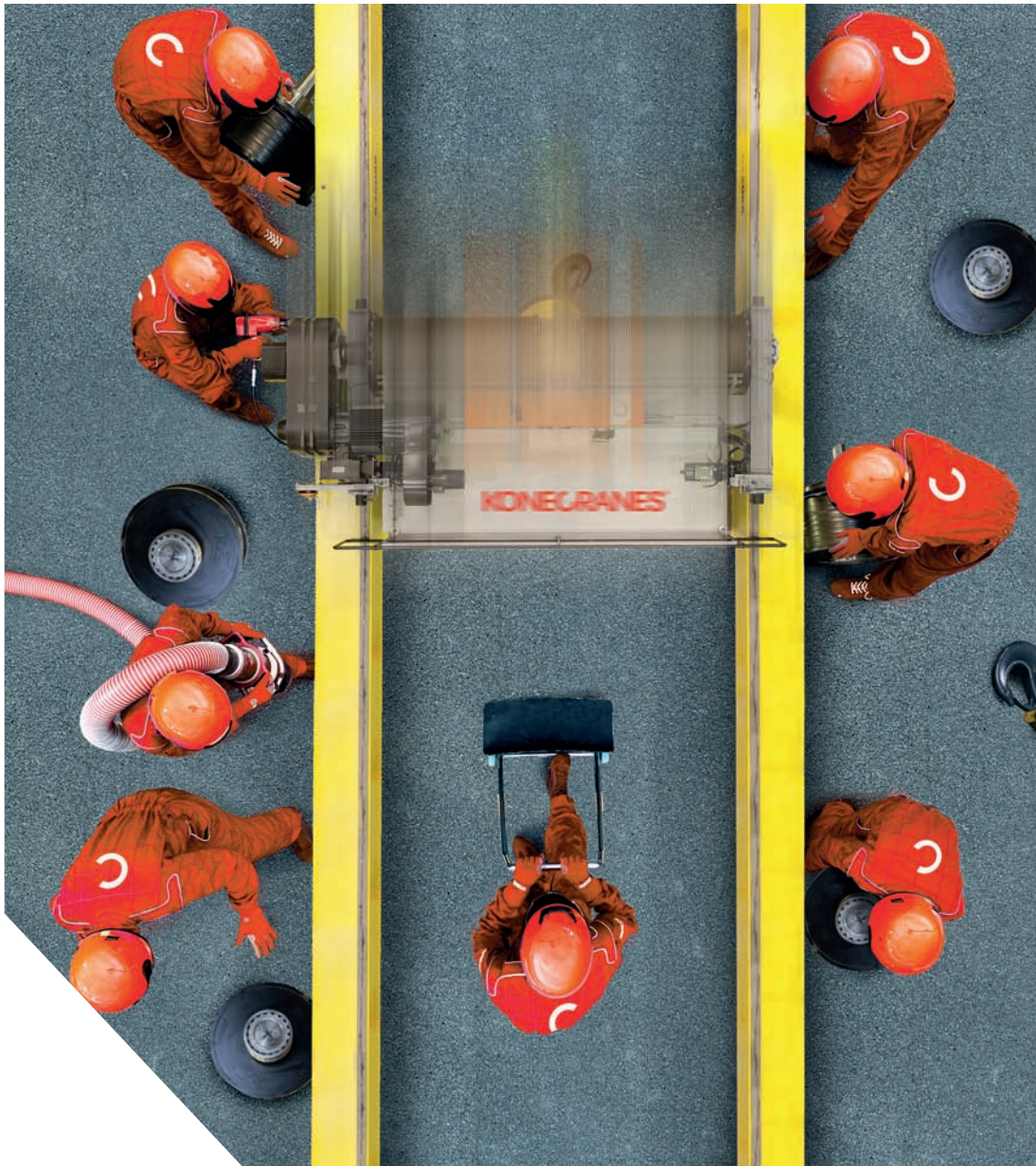


INDUSTRIAL CRANES
NUCLEAR CRANES
PORT CRANES
HEAVY-DUTY LIFT TRUCKS
SERVICE
MACHINE TOOL SERVICE

SPARE PARTS

KONECRANES[®]
Lifting Businesses[™]

Ready for Fast Supply
SPARE PARTS

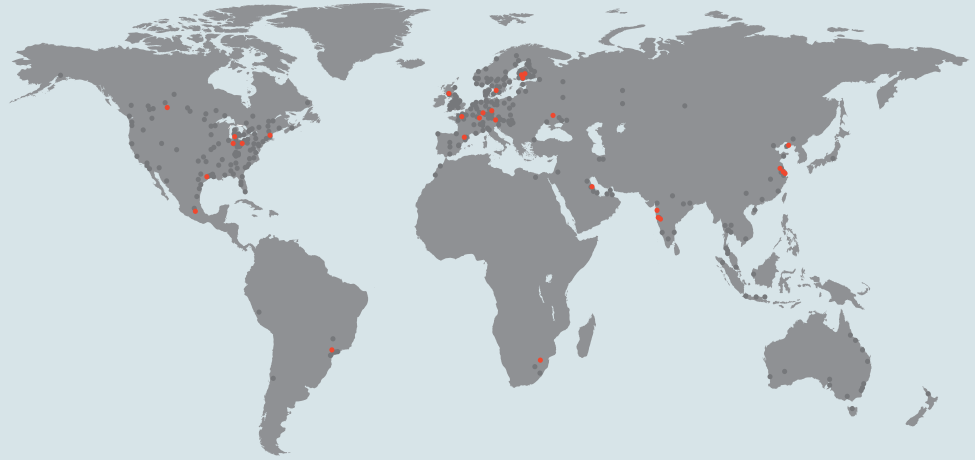


LOCAL SERVICE WITH GLOBAL SUPPORT

Konecranes is an industry-leading group of lifting businesses that offers a complete range of advanced lifting to many different applications worldwide. Regardless of your need, Konecranes is committed to providing you with lifting equipment and services that increase the value and effectiveness of your business.

Konecranes provides specialized maintenance services for cranes, machine tools and lift trucks from a single piece of equipment to all maintenance operations.

From overhead cranes to machine tools, one hoist or one thousand, we are prepared to help you tackle your challenges. With a global network present in all major markets we offer quick shipment of parts via our extensive distribution network, technical part identification support, 24/7 ordering and expedited manufacturing and delivery. If we don't have the part in stock, we can promptly design and manufacture custom solutions with our engineering and fabrication capabilities. We also have access to countless OEM drawings allowing us to fabricate parts



for material handling equipment no longer manufactured. Besides supplying parts, we reverse engineer and manufacture parts with dedicated resources. If you're looking for even more advanced assistance such as jointly managed inventories or procurement operations, we can help you with that too.





SPARE PARTS FOR ALL BRANDS

Konecranes is the OEM for many of the best known brands of lifting equipment as well as one of the largest single source suppliers for parts of all makes. We recommend proactive management of critical spares and assist you in the assessment and implementation of such a program with 24/7 support. We have dedicated in-house manufacturing and extensive engineering services to supply with obsolete or unavailable parts.

OUR FAMILY OF RESPECTED BRANDS

Through strategic acquisitions, we have become the OEM of some of the most familiar and well respected brands in the industry. Our lifting equipment is operating in the most demanding industries and environments including steel and other primary metals, wood yards, petrochemical and mining, as well as ports, shipyards and intermodal terminals. We know lifting equipment and machine tools and apply that knowledge in our supply of parts.

FLUENT IN ALL CRANE BRANDS, NOT JUST OUR OWN

We service any brand of crane and hoist, other lifting equipment or machine tools. As a leading global manufacturer with a century long history and the leading maintenance provider around the globe, Konecranes technicians understand what it takes to keep your equipment working at top performance. We train our service team to understand the unique requirements of each installed brand and provide the appropriate services in accordance with OEM specifications.





GO

WHEN TIME IS SHORT

Sometimes the situation might be so critical that you'd need the spare part even faster than the normal delivery times would promise. In those cases the VIP expedited delivery services are there to help you. Thanks to these additional services the normal lead times are reduced drastically.

VIP EXPEDITED SERVICE

- > Manufactured or purchased parts
- > Reduces normal lead-time by 50%

VIP+ EXPEDITED SERVICE

- > Manufactured parts only
- > 24/7 manufacturing reduces normal lead times down to bare minimum

LET US INSTALL THE SPARE PARTS

By choosing Konecranes professionals to do the installation work you will know that the installation is done properly and that the equipment is back in production without delay. As the world's largest service network we provide you with local support. Our highly skilled service technicians will see to it that your equipment is up and running again quickly.





PART OF YOUR SUCCESS

CONSIDER THESE:

- > Engineering and Design
- > Manufacturing – parts that equal or exceed the company's and industry's standards.
- > Reverse Engineering – replacement parts that have no other source.
- > Prescription Parts – improved parts that can extend the life-span of the part.
- > Parts Modernizations – restore your fatigued equipment to peak performance.
- > Original Equipment Rebuilds – you don't have to choose between price and performance.
- > Commodity Parts – immediate access to over 100,000 parts in inventory for fast delivery.
- > Spare Parts Experts – Instant Access 24/7/365 and Expedited Service options.

SPARE PARTS EXPERTS

- > Instant Access 24/7/365 - our experts are on-call around the clock, ready to research and analyze your requests quickly.
- > Our experienced parts engineers have online access to hundreds of detailed engineering files and drawings. Almost 90% of parts inquiries are responded to within 48 hours.
- > Expedited Service options VIP and VIP+ or MVP offer the quickest supply.

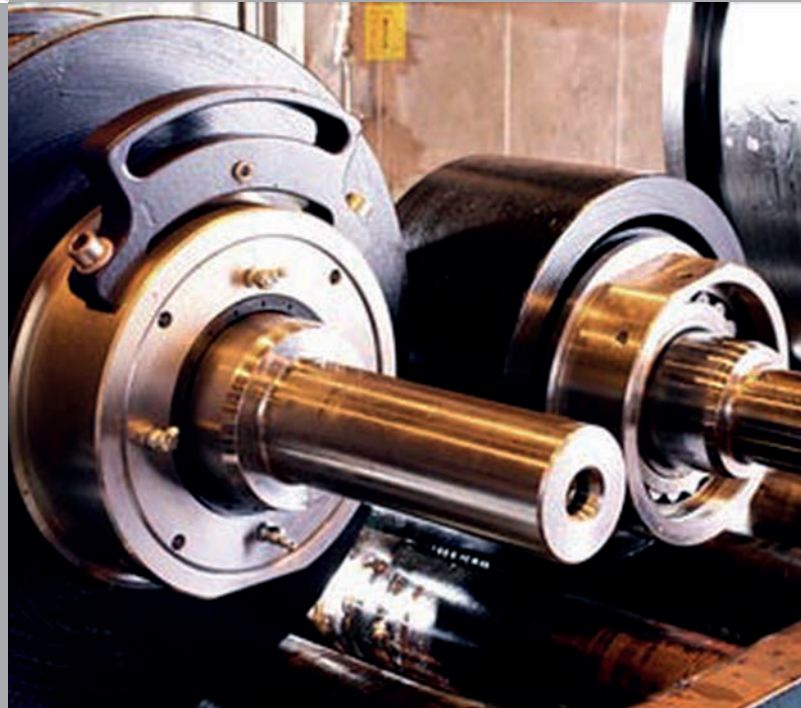


PRESCRIPTION PARTS

- > Prescription parts are custom engineered and designed to meet or surpass the OEM requirements.
- > Changes can be made to the material, design or manufacturing process of the prescription part to improve performance.
- > Parts Enhancements applied to the entire assembly are designed to enable the crane to run more efficiently.
- > Improvements are targeted to extend the life-span of the parts as well as the crane.
- > The prescription process can be applied to any crane brand whether it's for a Konecranes family brand or one of our competitor's.

REVERSE ENGINEERING

- > Replacement parts can be manufactured through reverse engineering for any competitor equipment.
- > Reverse engineering solves the problem when you can't find obsolete crane parts or the OEM is no longer in business.
- > Our reverse engineering ensures the highest quality in replacement parts.



PARTS MODERNIZATIONS

- > With our modernization program your equipment can be upgraded with latest technologies available.
- > Parts modernization is an economical way to upgrade your equipment to run more efficiently and at lower cost.
- > Replacing high-maintenance or obsolete components targets increased reliability and reduced maintenance.
- > Replacing older parts that can be unreliable and prone to failure enhances safety.
- > Virtually any spare part can be retrofitted on older cranes, no matter the make or model.



COMMODITY PARTS

- > Competitive pricing, quick turnaround and one stop shopping for our customers.
- > We stock OEM parts, engineered parts, as well as equivalent replacements for any brand of material handling equipment and machine tool.
- > We are able to ship stocked parts orders within 24 hours.
- > High-quality replacement parts.

ORIGINAL EQUIPMENT REBUILDS

- > Motor rebuilds that perform like new, but at a fraction of the cost.
- > OEM integrity is maintained to ensure OE specifications and OE performance by using higher quality materials and quality craftsmanship.
- > All motors are electrically tested complete, which includes hi-pot tests for voltage and current.
- > Class H insulation increases temperature tolerances providing maximum durability.
- > All outgoing repairs include an application of rust inhibitor, a protective boot and inclusion of a patented torque nut for brake motors providing the highest protection.





Johannessen Trading Company in Commerce, Calif.

EXPERT KNOWLEDGE AND FAST, EFFICIENT REPAIR SAVED CUSTOMER OVER USD 20,000

CHALLENGE

Crane supplier unable to identify part – suggests purchasing a new crane

Johannessen Trading Company in Commerce, Calif. distributes steel and construction products. Cranes are used to load steel for deliveries and to stock steel in the facility. A competitor of Konecranes handles the crane work for the facility.

When a hoist load brake needed to be repaired, the competing crane company suggested and quoted a new hoist and trolley to the customer. The crane company was unable to identify any of the crane components or prices and they thought the parts for the hoist were now obsolete. Johannessen Trading needed an immediate solution. Switching the hoist and trolley system would require a long lead time. The several weeks of down time to switch to a new system would be expensive. Johannessen Trading Co. called Konecranes for a second opinion.

SOLUTION

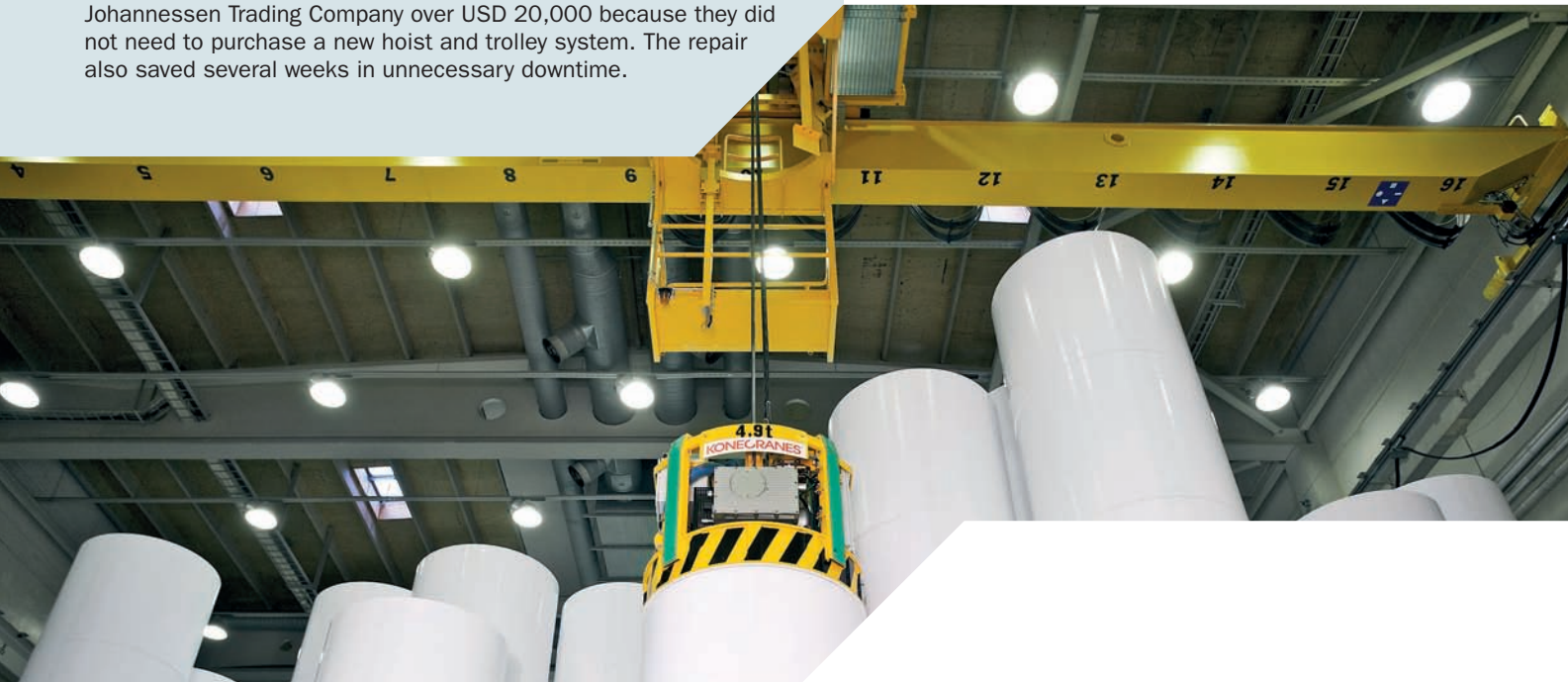
Konecranes quickly identified and replaced the part

Johannessen Trading Co. asked Konecranes to look at the crane to see if they could identify the correct part that they needed. Though a serial number could not be found on the crane, Konecranes knew the make and model from previous experience with that type of crane. Using that information, our Spare Parts Team was able to identify the correct part numbers and provide pricing information. Konecranes was then able to propose a repair for the hoist load brake. The customer was impressed by how quickly the part was identified but were even more impressed that Konecranes could have their crane up and running in only a couple of weeks. Their vendor could not do this for them, which is why they chose Konecranes for this project.

RESULTS

The customer saved over USD 20,000

Two weeks later, the load brake was installed without issue. The crane was tested and put back into production. Konecranes saved Johannessen Trading Company over USD 20,000 because they did not need to purchase a new hoist and trolley system. The repair also saved several weeks in unnecessary downtime.





INDUSTRIAL
CRANES



NUCLEAR
CRANES



PORT
CRANES



HEAVY-DUTY
LIFT TRUCKS



SERVICE



MACHINE
TOOL
SERVICE



Konecranes is a world-leading group of Lifting Businesses™ offering lifting equipment and services that improve productivity in a wide variety of industries. The company is listed on NASDAQ OMX Helsinki Ltd (symbol: KCR1V). With over 11,500 employees at more than 600 locations in almost 50 countries we have the resources, technology and determination to deliver on the promise of Lifting Businesses™.

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