





## Still evolving, still growing...

Today, the Tri-Wall Ltd Group has over 1,900 employees in Europe, China, Japan, South East Asia, India and the Middle East and is still evolving, still growing.

Our innovation focuses on delivering the most cost-effective packaging solution that takes into account your challenges across the whole supply chain worldwide. And now we are carrying the Tri-Wall name into non-packaging areas, creating new products and services which set the same world-class standards for innovation, quality and customer-driven performance that Tri-Wall established over 50 years ago.

Wherever our customers are, we will always provide packaging products and

services that set the standard for quality, reliability and excellence.

As Abe said when founding his company,

'One World, One Tri-Wall' The complete package

If you have industrial products that need to be transported locally or nationally, around Europe or across the world, you need to speak to Tri-Wall Europe about your packaging.

We are the only company to have globally connected teams providing complete corrugated packaging systems that can save you time and manpower, reduce your costs, improve efficiency and support sustainability throughout your product's supply chain.

It's proof of the adaptability of our corrugated packaging and the flexibility of our bespoke design process that we work with a whole range of companies in widely differing sectors – automotive, aerospace, maritime and rail industries, bulk food and drink providers, bulk chemicals, waste management, pharmaceuticals, retailers and manufacturers.

So why do companies in such a diverse selection of sectors choose Tri-Wall corrugated packaging? It's because they all face similar challenges when packaging and despatching their products:



PRODUCT DAMAGE



PACKING



DISPOSAL



SUSTAINABILITY



FREIGHT COSTS



INTERNATIONAL RESTRICTIONS



INVENTORY



STORAGE SPACE ISSUES



RE-CONTAINERISATION



ACKAGING



LOGISTICS CHALLENGES



ARRIVAL INSPECTIONS

Tri-Wall corrugated packaging can address all of these problems whatever your sector. Which is probably why many companies choose Tri-Wall Europe as their heavy-duty packaging partner.



"I'm in charge of manufacturing and I demand packaging that's easy to use, and integrates into our production process to cut down delays.

The system Tri-Wall devised for us does this effortlessly."



"Logistics is all about getting products from A to B safely and cost-effectively. Tri-Wall's packaging does that for us – right down the supply chain."

# Saving you money in the process

#### **Analysis**

Our process begins with a visit to your site from our sales and design team who will carry out a full analysis of your business processes and procedures along the supply chain. We'll look to see how and where we can make your systems more cost-effective and productive.

We'll look at how much time and how many people it takes to assemble your packaging, how it fits around your production line. We'll study your whole spend, from corrugated to metal, from tape to stitch, from pallet to container and help identify ways to reduce it. We'll even take on managing suppliers of packaging components to reduce your cost. We'll look at the ease of loading and unloading, and disassembly. We'll consider how you distribute your product – by land, sea or air, and where your products are shipped to.





### Stannah

We created bespoke, environmentally friendly packaging to house products made by the UK's leading stairlift company.

We came up with a unique corrugated design that removed the previous non-recyclable packaging materials, including polystyrene. In addition, we saved the customer the cost of disposing of the packaging, improved their environmental stance and enhanced their commitment to quality and service.

£25K saved in the first six months of use

> 30% less storage space

50% fewer pallet movements

100% recyclable, non-returnable solution

#### Design

Clearly, protecting your products in transit is the biggest priority. But so is reducing your packaging inventory, making the packaging simple, quick and easy to construct, reducing the overall cost of your packaging where possible, optimising your packaging for distribution and keeping the weight down for airfreighting.

Our team of experienced and talented packaging designers will use the latest drawing programmes to create innovative 2D and 3D drawings. These designs are then developed into samples and tested in our in-house laboratory to make sure the packaging works as intended.

#### Solution

Our designers like to think outside of the box and come up with radical new ideas that help with your packaging storage, assembly, safe, efficient working to and from line-side, logistics and disposal. In fact, you'll soon come to see our design team as part of your own and work seamlessly together.

Your bespoke packaging solution will be intelligently designed and purpose built to fit your products perfectly, offering maximum protection throughout their distribution journey. It will also integrate with your manufacturing processes, working alongside your production line – and your customers', if necessary. In short, it will minimise your storage space and inventory, save you money on packaging and freight, and increase your profitability across the entire supply chain.

"As quality manager, I definitely don't want any returns. Tri-Wall's packaging keeps our products in perfect condition – during storage and in transit."



One of the biggest advantages of using Tri-Wall for all of your packaging is that we are a truly global company.

In fact, we are the only company to have globally connected teams providing complete corrugated packaging systems for a variety of companies in widely differing business sectors.

We produce heavy-duty packaging for big industrial products or small, fragile ones for delivery on a global scale – locally, nationally and internationally. We can design packaging locally and, through our own manufacturing plants or network of approved fabricators, manufacture wherever is the most appropriate for you and your products.

#### Global products, local support

We can also offer other services, such as having someone on the ground in the country of destination to unload and inspect the packaging for the customer. In the automotive industry for instance, we do this regularly for clients where their product is going into a knockdown (CKD) operation. This service is also available to clients in other sectors.

In fact, using Tri-Wall can take away all of the problems you might have to face when distributing your products around the UK, Europe or across the world.

## The benefits of using corrugated packaging

Tri-Wall can solve the problems and challenges you might face when distributing your products across the UK or around the world.

Save you money on packaging costs Save you time and manpower and improve productivity Reduce levels of damage in transit with better levels of product protection

Use colour and graphics to match your branding

Make it easier
to source
packaging overseas
if this is where your
products are being
manufactured

Reduce your freight costs with lighter packaging and more efficient containerisation

Reduce disposal costs as our packaging is fully recyclable Increase your profitability across the entire supply chain

Help you be more green and support your environmental commitments Support your business locally all around the world with our globally connected packaging teams

Save you money on heat treatment and fumigation when exporting Avoid health and safety issues from handling heavy wooden and metal packaging

We can meet all of your worldwide packaging requirements all over the world with our unique globally connected packaging teams.



ECONOMICAL



LIGHTWEIGHT



EASY TO USE



IMPRESSIVE STACKING



RECYCLABLE



INSULATING MATERIAL



SHOCK ABSORBING



REDUCES



PRINTABLE

# Maintaining and protecting our quality standards and the environment













We recognise our obligations towards corporate social responsibility and to the environment, and apply the strictest quality standards throughout all areas of the operation of our business. We are therefore proud to say that for some time we have been certified to ISO9001 (Quality Control), ISO14001 (Environmental Control), FSC, BRC and our UK laboratory is UKAS approved.

These accreditations send a clear message to all of our staff, stakeholders, customers and suppliers that Tri-Wall is a reliable, committed long-term partner to work with for sustained growth.

"As head of procurement, I'm focused on the bottom line and supplier reliability. Tri-Wall's solution for us was completely tailor-made, and actually saved us money in several areas – not to mention time, resources and manpower."



#### A track record of winning awards

At Tri-Wall, we also pride ourselves on developing innovative corrugated packaging that exceeds our clients' expectations. It's therefore not surprising that some of our designs have been recognised by the packaging industry.

Over the years, we have won numerous awards for our revolutionary developments in packaging. In fact, we've picked up no less than 52 prestigious Starpack Awards and 30 WorldStar Awards. This is quite an achievement, as these are known as the 'Oscars' of the packaging world.





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