



PASSION FOR WHAT WE DO **PASSION FOR WHAT WE DO**

VERDER 

ANDRIES VERDER

...continue to seek expansion
through autonomous growth, alliances,
joint ventures and acquisitions...



Over the past 50 years the Verder Group has built a strong position in the European market as an industrial supplier. In addition we have made significant steps to improve our position outside Europe through wholly owned offices and a strong network of distributors.

As a family owned company we continue to seek expansion through autonomous growth, alliances, joint ventures and acquisitions. At the same time we carefully review the financial strength of our organization and it is with great care that we strive for the optimum for all our stakeholders.

In the future we will continue to invest in gaining an even better knowledge of the markets and customers we serve. In addition we will continue to develop our own products as well as building partnerships to bring a strong portfolio of high quality products to our customers.

If you have any questions after reading this brochure, please do not hesitate to contact either a colleague of the Group or myself.

Andries Verder
CEO Verder Group



FIVE DECADES
of first-class solutions

The Verder Group always has been providing first-class solutions in the fields of process handling, liquids handling and laboratory equipment. Today, the Verder Group is a trusted supplier of high quality services and solutions in a wide range of industries, including chemical, process, laboratory, plastics, food, pharmaceutical, minerals, and the water treatment industry.

As an industrial company, the Group includes a number of technical trading and production companies. Each serves its own particular market, ranging from the Netherlands (headquarters), to most European countries and to the United States, South Africa, Japan and China.

The search for delivering first-class solutions has become an integral part of our corporate culture. We feel great passion in offering the best solution for the clients application.

OUR BUSINESS DIVISIONS CONSIST OF

Laboratory Division sample preparation equipment and particle size analysis

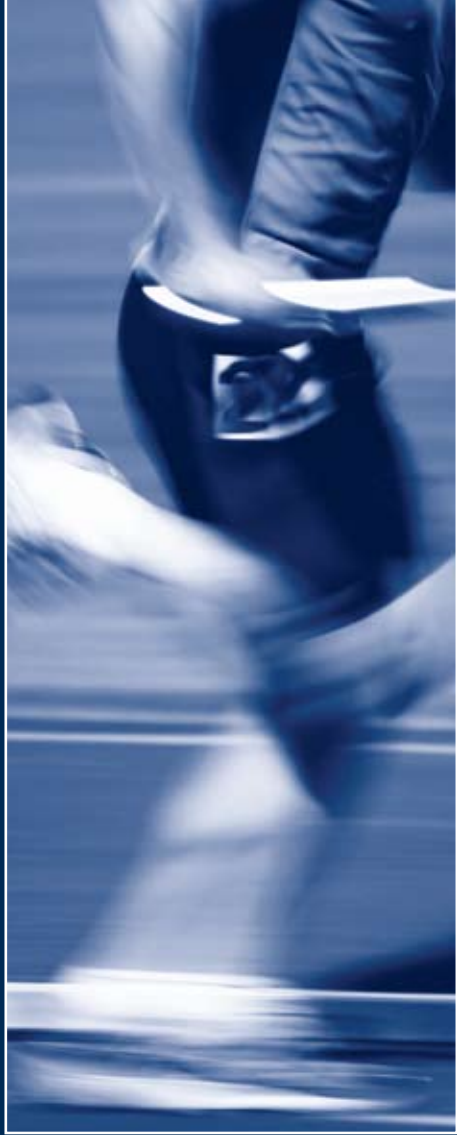
Liquids Division positive displacement pumps for all fields of industry

Process Division hot air tools & plastic welding equipment, handling and

processing of BULK goods, industrial odour control

Retsch sieve shaker





OUR CREDENTIALS
leading role

As a privately owned Group we strive to maintain strong profitability and growth. More importantly, we combine this ambition with a passion for our products and its possibilities. The sustainability of the organization, care of our employees and customers and the environment are other issues that are of great value to us. It guides us in our way of doing business and makes us continually invest in innovation and the efficiency of our company.

FOCUS This is our aim to be leading in the markets we are active in. To reach this we use our strong commitment to sales, application know how, first-class service, customer care and R&D.

CREATE VALUE It is our strong belief that sharing knowledge with our customers optimizes the match between product and the application. First-class brands from our suppliers combined with the experience of our employees create the best basis for good, solid values. We endeavor to create long-term partnerships built on mutual confidence, respect and integrity, not only to our customers but also to all our business partners and employees.

EMPLOYEES MAKE THE DIFFERENCE Employees are the main assets of the Verder Group. Our dedicated and passionate employees possess a powerful combination of hands-on experience, no-nonsense mentality and strong technical skills. Continuous training and a high level of independence ensure that employees have the skills needed to complete the job.

INNOVATION AS THE MAIN DRIVER The Verder Group has a major ongoing commitment to marketing, research and development. Additionally, all activities are performed to help ensure compliance with the strictest environmental and safety standards. Research is executed continuously in close collaboration with authoritative national institutions such as TNO (the Netherlands Organization for Applied Scientific Research), the German Jenoptik and the University of Leeds (UK).

K-Tron conveying system





GETTING TO KNOW US
past, present & future



In 1959 André Verder started his business as a trader of innovative pumps and plastic semi-finished products for laboratories and the process industry. After a period of gradual expansion in the Netherlands, Mr. Verder opened an office in Belgium in 1970, followed by a subsidiary in Germany in 1974. Expansion in Europe had begun. The Verder Group now boasts a presence in 12 European countries, the United States, South Africa, Japan and China through wholly owned companies, joint ventures and strategic partnerships.

With its head office based in Vleuten, the Netherlands, the Group employs over 450 people. This is crucial for rapid response to market opportunities. The Group's annual turnover amounts to more than 135 million Euros.

REMAIN A LEADING BRAND Backed by its sound financial position, it is the Group's strategy to continue to play a leading role in the consolidation of the European markets in which it is active. With a clear focus on growth, the Group intends to expand both autonomously and through acquisitions. Our aim is to remain a leading supplier, supported by a strong commitment to first-class service, customer care and R&D. The Group will continue concentrating on serving niche markets with added value products and specialised applications as well as technical sales. In the future, alliances, partnerships and joint ventures will be an important element of our strategy. The Verder Group will always be on the lookout for opportunities to expand.

OUTLOOK Being part of the Verder Group means taking advantage of shared expertise and resources and complementary activities. Customers benefit from the added-value combination of companies, each offering its own distinct set of solutions. In the years to come, the Verder Group will continue to provide innovative products and added value projects in markets with clearly segmented customer groups.

Aerox Injector





WHAT WE CAN OFFER
a wide range of solutions
anywhere in the world

The Verder Group includes a number of wholly owned and joint venture companies. These provide a wide range of products and services, varying from supplying single products to turnkey solutions and from specialised technical assistance and temporary staffing to consulting. The Group's activities are divided into Manufacturing and Distribution, both equally important in terms of profitability.

MANUFACTURING ACTIVITIES

Laboratory Equipment Retsch, Retsch Technology

Process Equipment Verdermix, Aerox

Pumps Verderflex, Global

WORLDWIDE, INNOVATIVE PHILOSOPHY Verder Group production companies manufacture specialised niche products that require a great deal of technical expertise. Innovation is key to their success. The commitment to continuous innovation leads to providing efficient and cost-effective business solutions to seamlessly fit customer needs. These solutions dictate the search for the correct partners, allowing for superb flexibility.

KEYWORDS FOR OUR PRODUCTION COMPANIES ARE

- Design and Development
- Sourcing and Quality Control
- Marketing and Sales

Leister welding machine





DISTRIBUTION & SALES ACTIVITIES

local distribution, broad portfolio's,
first-class brands

Our trade organisations are structured to serve the market in the best way, concentrated within their own target area.

DISTRIBUTION ACTIVITIES

Laboratory Division Retsch and Retsch Technology are active worldwide through a dealer network; and their own subsidiaries. This structure delivers a local presence all over the world.

Liquids Division Distribution activities of this division are organized with a high level of local content. The pump trading companies are trusted suppliers for the chemical, water treatment, food and process industries. They boast broad product portfolios with a focus that varies depending on their well-segmented customer groups.

Process Division Our Process Division consists of several companies. Offering products, equipment and expertise to optimize your process. Each company serves its own local market area, focused on the Benelux and Japan, but is also active outside these areas.

BRANDING Verder has a range of house brands and 3rd party brands to offer the right solutions to our customers. In combination with our partners who are manufacturers of first-class branded products, we are an industrial supplier that covers almost all areas of industry.

Retsch camsizer





THE VERDER GROUP
facts & figures

SALES DIVIDED PER ACTIVITY			x 1000 €
	Production	Trade	Total
Laboratory Equipment	35.000	16.000	51.000
Liquids	7.000	58.000	65.000
Process	1.000	18.000	19.000
Grand Total	43.000	92.000	135.000

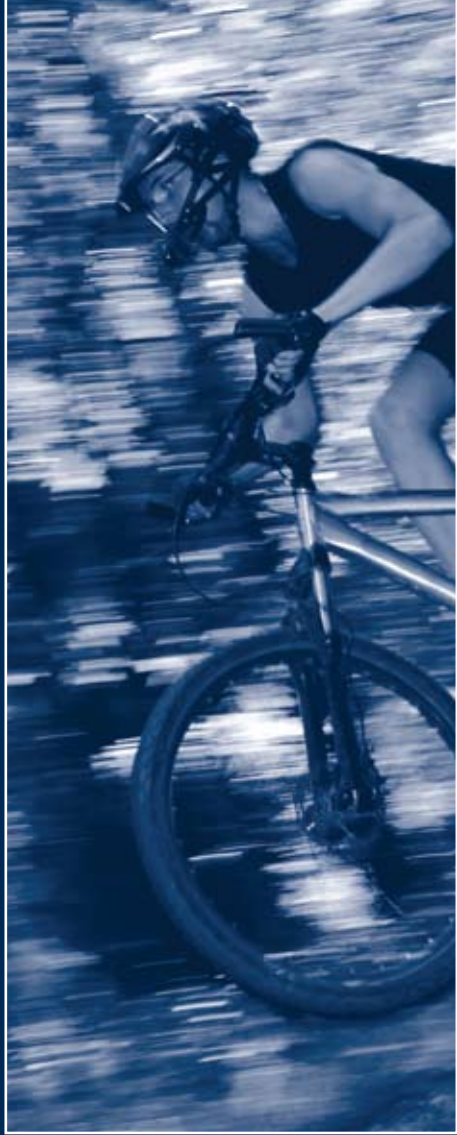
SALES DIVIDED PER SEGMENT			x 1000 €
	Industry	Laboratory	Total
Laboratory Equipment		51.000	51.000
Liquids	59.000	6.000	65.000
Process	18.000	1.000	19.000
Grand Total	77.000	58.000	135.000

unconsolidated 2008

SUBSIDIARIES DIVIDED PER ACTIVITY				
Country	Agency	Laboratory	Liquids	Process
AT Austria	Verder	•	•	
BE Belgium	Empo Verder		•	•
	Govatec	•		•
	KNF-Verder		•	
CN China	Verder Retsch Shanghai	•	•	
CZ Czech Republic	Bia Verder	•	•	
GB England	Autoclude		•	
	Verder		•	
	Retsch UK	•		
FR France	Verder	•	•	•
DE Germany	Verder Deutschland		•	
	Retsch	•		
	Retsch Technology	•		
HU Hungary	Verder Hungary	•	•	
IT Italy	Retsch Italy	•		
JP Japan	Verder KK			•
	Retsch KK	•		
	Leister KK			•
NL The Netherlands	Aerox			•
	Jongerius Verder	•		•
	K-tron Benelux			•
	KNF-Verder		•	
	Mixed International			•
	ProMinent Verder		•	
	Van Wijk & Boerma Pompen		•	
Verder Heat Technology			•	
PL Poland	Verder Polska	•	•	
RO Romania	Verder Romania	•	•	•
	ProMinent Verder		•	
SK Slovak Republic	Verder Slovakia	•	•	
US United States of America	Retsch Inc.	•		
ZA South Africa	Verder Pumps SA		•	

The Group comprises 32 companies in 16 countries serving customers around the globe





BROAD SPECTRUM OF SPECIALISMS

each division has its own specialty

Although the divisions of the Verder Group all have their own highly specialized disciplines, the overall mix of these disciplines covers many areas in industry.

PROCESS DIVISION The process division of the Verder Group offers creative and flexible “Solutions in Process Industry”. It is the motto for all of these companies. The companies are highly experienced suppliers of components and equipment for their customers in the food, feed, pharma as well as the chemical industry. It is handling and processing bulk goods including handling equipment for careful weighing and dosing of powders and granulates. Industrial Odour Control and hot air tools & plastic welding equipment are some of the other specializations in this division.

LIQUIDS DIVISION The liquids division is the original passion of the Verder Group. Its liquids handling companies supply a wide range of first-class pumps for a variety of industrial purposes. Thanks to the wide range of experience and extensive technical expertise of its professionals, customers obtain the best products combined with the most comprehensive support before, during and after the sale. Innovative products of the highest quality are typical of all Verder companies. The main markets in which the liquids division is active are the chemical and process industry, food (processing) and water treatment.

LABORATORY EQUIPMENT (MILLING & SIEVING) The Laboratory division consists of a global company, Retsch, dedicated to providing novel technologies and high quality equipment for sample preparation and characterization of solids. Retsch Technology develops and designs state-of-the-art optical measuring systems for particle characterization. Retsch is currently the leading manufacturer in this field worldwide. Customer focus starts at the design stage. Technical innovations only benefit customers when they come with high operational value, a long life and environmental friendliness. Important markets include pharmaceutical and medicine, bio-technology, environmental technology, chemistry, etc.

Verderflex peristaltic tube pump





SEGMENTS OF INDUSTRY

significant projects
and applications

With its divisions Process, Liquids and Laboratory Equipment the Verder Group is active in almost all areas of industry. To give you an impression about our activities, below is an overview of projects undertaken by Verder Group companies, showing all our companies offer solutions in a wide range of industrial markets. Although incomplete, we trust that it gives you a glimpse into our activities.

FOOD/ANIMAL FEED INDUSTRY Size reduction and homogenization of food samples for subsequent analysis/particle size analysis as part of the quality control process. Process pumps for special requirements such as EHEDG, 3A, FDA, CIP, SIP. Welding equipment for sealing packages; odour reduction in the food, the fish feed and poultry industry. Mixing of food ingredients with solids dosing systems. OEM equipment for coffee machines; complete production plant for the production of herb and spice mixtures.

PHARMACEUTICAL INDUSTRY Size reduction and homogenization of tablets, pills etc., trituration of homeopathic and pharmaceutical products with a mortar grinder / particle size analysis as part of quality control; pumping systems for pumping pastes, alcohols, lotions, shampoos, etc.; drying blowers for pills, sealing equipment for medicines; coating installations for pills. Odour control during fish oil refining.

CHEMICAL INDUSTRY Pumps and pumping systems for transporting liquids such as acids, solvents, varnishes, resins, adhesives. Also filter press applications. Size reduction and homogenization of chemical particles; boiler feed water treatment; remove the smell of natural rubber in mixing tyre production plant, welding of plastic piping and tanks, gas analysis, classifying of zinc oxide.

Verderair double diaphragm pump





VERDER PARTNERSHIPS
Verder solutions

SEWAGE AND WATER TREATMENT For pumping water, sludge or chemicals and for dosing polymers, charging filter presses. Verder offers a complete range of products for applications related to water and sewage treatment; sampling equipment, reduction of H₂S emission.

ENVIRONMENT/ENERGY/ENERGY TO WASTE Sampling of waste for subsequent analysis, particle size analysis as part of quality control system; odour control on meal dryers of oil seed manufacturing for biodiesel plants. OEM equipment for the production of bio-gasoline; air sampling equipment.

MINERALS Low energy plant for talc and other minerals. Size reduction and homogenization of minerals. Pumping of minerals out of mines. H₂S and mercaptans removal from extracted air during the production of titanium dioxide.



*The Verder Group offers a wide range of solutions
for industrial applications:*

Laboratory equipment *precise equipment for
laboratory sizing and analysis*

Liquids pumps and pumping systems

Process equipment *handling & processing of BULK
goods, hot air tools & plastic welding equipment and
industrial odour control*

YOUR ADVANTAGES The advantages of working with us are clear, we offer you: Single-source solutions. Verder's wide and complementary range of products allows you to source your entire process needs from one company, reducing your costs; our years of experience in providing process solutions to industry have given us valuable insight and knowledge which we are able to then use to supply the most appropriate and reliable products; our size gives you the confidence that you are dealing with a powerful international company and if your project involves overseas work then you can profit from our international network of companies.

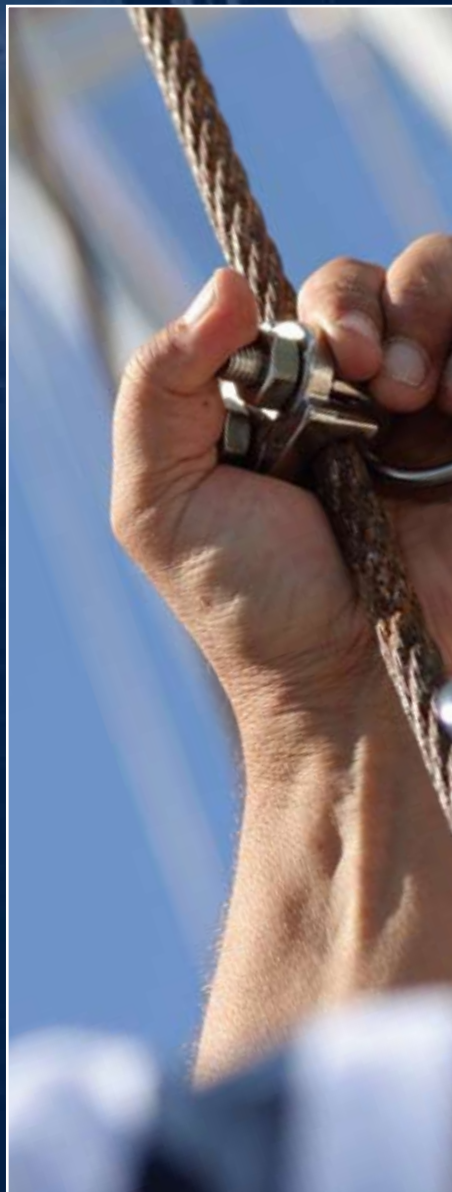
Verder's position as a leading supplier and service-provider is a result of our highly skilled and knowledgeable workforce who strive to offer the latest in technological and service standards. They have access to the most modern customer information systems in order to be pro-active in assessing customers' needs.

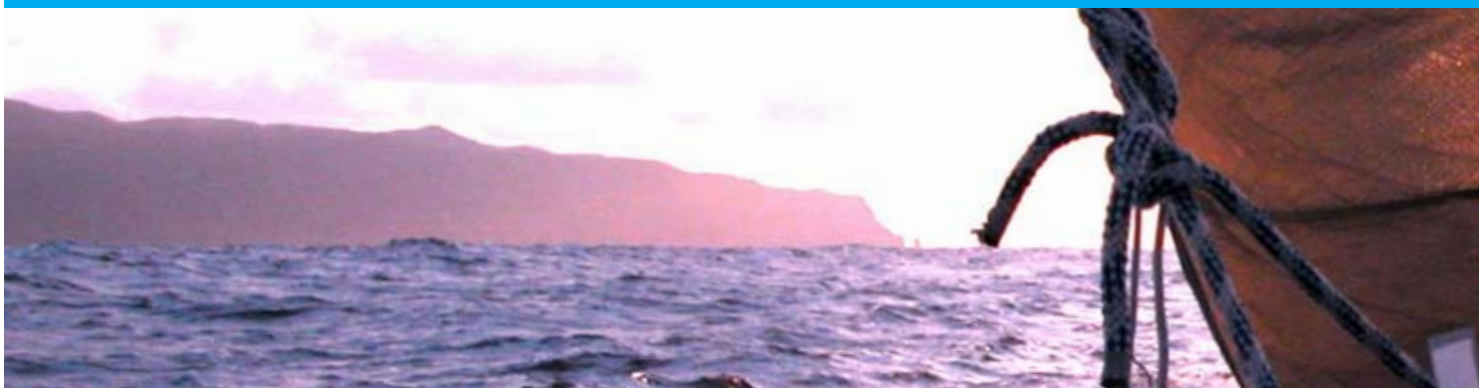
THE VERDER DIFFERENCE All our customers work in industrial processes, which is why our starting point is "Your process and Your specific needs". On the basis of application and need we provide a wide and complementary range of products, engineering services and accessories. What's more, by offering technical and logistic services alongside an extended knowledge of processes and applications, we set our position as a leading supplier.



THE VERDER GROUP

you need help with your process?
our experience will help you.





PASSION FOR WHAT WE DO PASSION FOR WHAT WE DO

Any questions? You may still have questions and/or comments after reading this brochure. Please feel free to contact us, tel. +31 30 677 9211; e-mail info@verder.com. For information about Verder worldwide, we recommend that you visit our website www.verder.com



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