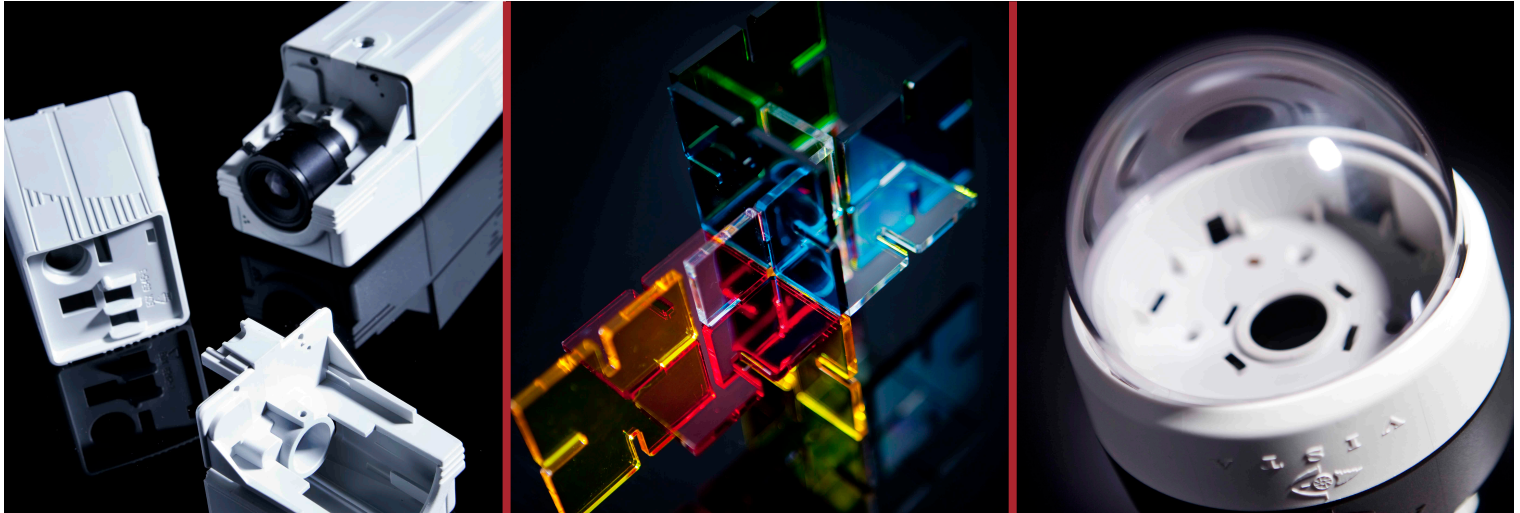




**WHEATLEY  
PLASTICS**

EXCEPTIONAL INJECTION MOULDING

## ECOLAB / RIWA



**RIWA IS A LEADING SUPPLIER AND DISTRIBUTOR TO THE PROFESSIONAL PEST CONTROL INDUSTRY, INCLUDING ECOLAB, A GLOBAL LEADER IN COMMERCIAL PEST ELIMINATION.**

### THE CHALLENGE:

Wheatley Plastics has a long established relationship with RIWA, manufacturing bait boxes for Ecolab. Following the successful sign up of a national pest control contract, Ecolab required a high number of bait boxes within a very short time scale to ensure the successful roll out of the contract for its new client.

### THE SOLUTION:

Wheatley Plastics quickly increased output of the bait boxes, planning its production around the immediate requirements of Ecolab's rollouts. This enabled RIWA to distribute the bait boxes to Ecolab in time to meet the needs of the end client. Ecolab has an ongoing requirement to call off stock on a weekly basis and RIWA is able to meet this need through Wheatley Plastics' stock holding.

### THE OUTCOME:

Wheatley Plastics' quick turnaround and careful planning ensured that RIWA was able to meet Ecolab's requirements to successfully roll out the new nationwide contract within the necessary timescales.

*"Wheatley Plastics was excellent – it fully understood the urgency of the situation enabling us all to meet the requirements of the client."*

**Mark Rawsthorne, General Manager, RIWA Ltd**

*"Thanks to Wheatley Plastics support and extra production we were able to complete the roll out in line with our client's expectations."*

**Mark Williams, Head of Technical and Support Services Pest Elimination  
UK & Ireland, Ecolab Ltd**